

## **TOTVS and National Computer Corporation announce a partnership and collaboration on a new specialized company**

**Sao Paulo, May 26<sup>th</sup>, 2016** - TOTVS, the leading developer of business solutions in Brazil and Latin America, today announced a partnership to collaborate with National Computer Corporation's (NCC), the largest IT holding in Russia, new specialized company "National Platform". The aim of the new company is to develop and bring to the Russian market a new product in the ERP segment with a unique combination of characteristics such as reliability, security, data integrity, continuity, high performance, scalability, reasonable pricing. This product will be developed based on TOTVS ERP-platform core technology as part of cooperation with the Brazilian company.

At the moment, the project team of Russian and Brazilian experts is actively engaged in the development of the functional modules of the new ERP-system. The project includes the development and creation of modules that support the operations of the organization, such as accounting, tax, HR, etc. At the same time organizational, technical and marketing activities aimed at creating a sales channel will be carried out.

The new ERP-system is designed for companies that have high requirements for a secure IT environment, as well as for continuity and incessancy of the information system. Potential customers of the solution are the medium and large Russian companies that want a product with focus and understanding of local needs.

Marcelo Cosentino (Head of Services industries at TOTVS) explains that the aim of the cooperation is the technological and consulting expertise exchange between the two companies for new product development. "Both companies wish to unite their efforts and established technology for product market launch that is highly demanded. We believe that this cooperation will strengthen the position of NCC on the Russian market and will expand TOTVS presence on international markets outside Latin America"- said Cosentino.

Alexander Kalinin (NCC president): "We are glad to announce that new company "National Platform" has started to work a part of the holding. The new system is based on the EPR-system core of successful and popular in Latin America TOTVS and will be developed in collaboration with our new Brazilian partner. And we are glad that we can announce a new reliable and effective solution to the Russian customers in 2017".

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